



Philo D. Hall

Senior Counsel

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PHILO D. HALL is a Senior Counsel in the Health Care and Life Sciences practice, in the firm's Washington, DC, office. Drawing upon nearly 12 years of experience in a series of federal government health policy positions, he brings insight into the legal, policy, budgetary, and political factors influencing federal agency decision making.

Mr. Hall's experience includes:

- Counseling health plans, providers, manufacturers, and related investors on complex reimbursement issues arising under Medicare and Medicaid law and policies
- Advising health systems, health plans, and providers on the legal and regulatory matters arising under the transition to value-based care reimbursement and accountable care
- Providing interpretive and practical advice regarding the oversight and compliance requirements unique to Medicare Advantage and Medicare Prescription Drug plans, as well as responding to related federal sanctions
- Advising health care providers, health-related companies, financial institutions, and investors of health care industry trends and relevant federal and state public policy developments
- Aiding health care providers, health plans, and related companies in the development and operation of out-of-network billing arrangements to assure compliance with federal and state laws
- Advising public and private clients in the development of legislative and regulatory advocacy strategies involving government health programs, including assisting with the development and implementation of public stakeholder engagement efforts
- Counseling clients and conducting regulatory due diligence in connection with various strategic transactions, such as mergers, acquisitions, and affiliations

Before joining Epstein Becker Green, Mr. Hall served as Counselor to Michael O. Leavitt, Secretary of the U.S. Department of Health and Human Services. In that role, Mr. Hall directly advised the Secretary and the White House on a diverse portfolio of issues facing the Centers for Medicare & Medicaid Services, the Substance Abuse and Mental

Health Services Administration (also known as “SAMHSA”), the Office of Civil Rights, the Administration for Children and Families, the Centers for Disease Control, and the Office of the Assistant Secretary for Health.

Mr. Hall earlier served as Associate Director for Health on the staff of the White House Domestic Policy Council, advising the President of the United States and senior staff on emerging health care issues, legislation, and regulatory matters. This position involved overseeing federal agency implementation of the administration's health care priorities, with a particular focus on behavioral health, including managing the formation and operation of the President's New Freedom Commission on Mental Health. Mr. Hall also served on the professional staff of the U.S. Senate Committee on Health, Education, Labor, and Pensions, under Chairman James M. Jeffords (R-VT), where he developed legislation on Medicare provider reimbursement, commercial insurance regulation, and health information privacy.

During law school, Mr. Hall was a judicial intern for the Hon. Richard J. Leon of the U.S. District Court for the District of Columbia; a member of the *Journal of Contemporary Health Law and Policy*; and a student attorney at Columbus Community Legal Services, representing low-income elderly clients in the District of Columbia.

Education

- Catholic University of America, Columbus School of Law (J.D., 2012)
 - *Journal of Contemporary Health Law*
- College of the Holy Cross (B.A., 1997)

Bar Admissions

- District of Columbia
- Maryland

Practice Areas

- Behavioral Health
- Government and Commercial Reimbursement
- Health Regulatory Due Diligence
- Managed Care
- Mergers, Acquisitions & Divestitures
- Value-Based Purchasing and Accountable Care

Industries

- Health Care and Life Sciences Industry
- Health Plans and Other Insurers

- Hospitals and Health Systems

Memberships

- American Health Lawyers Association
- American Bar Association, Health Law Section
- Federalist Society