



Andrew Kaplan

Member of the Firm

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ANDREW KAPLAN is a Member of the Firm in the Corporate Services and Health Care and Life Sciences practices. He works primarily in the firm's Princeton office, where he serves as the Managing Shareholder. In addition to health care, hospitality, and other industries, Mr. Kaplan practices extensively in the real estate and secured lending fields.

Mr. Kaplan:

- Represents buyers, sellers, lenders, developers, and borrowers in real estate acquisitions, dispositions, leasing, and finance
- Counsels emerging and established companies with respect to the negotiation and structure of mergers and acquisitions, joint ventures and strategic alliances, financing and commercial real estate matters, and general business organization matters and contract issues
- Assists clients with transactions to monetize health care real estate assets
- Represents clients with the acquisition and development of hospitals, ambulatory care centers, outpatient facilities, and medical office buildings
- Represents lenders and borrowers regarding the negotiation, documentation and closing of construction, cash flow, mortgage-based, and asset-based loans
- Counsels lenders relative to the workout of loans with financially troubled companies
- Represents a diverse group of health care providers, physician organizations, and service companies with partnership agreements, master service agreements, and finance matters

Before joining Epstein Becker Green, Mr. Kaplan was an attorney handling corporate and health care matters at a large regional law firm. Early in his career, Mr. Kaplan was a judicial intern for the Honorable John W. Bissell, the U.S. District Court Judge for the District of New Jersey.

During law school, Mr. Kaplan was the Senior Articles Editor for the *Rutgers' Law Record*.

Education

- Rutgers University School of Law – Newark (J.D., 1999)
 - Senior Articles Editor, *Rutgers' Law Record*
- Muhlenberg College (B.A., 1996)

Bar Admissions

- New Jersey
- New York
- Pennsylvania

Practice Areas

- Real Estate
- Corporate Financing
- Mergers, Acquisitions & Divestitures

Industries

- Health Care and Life Sciences Industry
- Financial Services
- Hospitality
- Retail

Rankings & Recognition

- *New Jersey Super Lawyers*® “Rising Stars” List, 2014, Business/Corporate