

FOCUS ON

Health Care &  
Life Sciences  
Issues

# Shaping the future of health care and life sciences

Like the human body, the laws governing health care and life sciences are a complex web of interdependent systems. Change in one area affects many others, so coordinated strategies are vital to success. Our focused knowledge, resources, and experience help clients in these dynamic industries navigate complex issues and emerging trends.

## The one-stop “go-to shop”

Epstein Becker Green is the health care industry’s “go-to shop for transactional, regulatory, and litigation work,” according to *Chambers and Partners*. Founded by two health care partners in 1973, we have become a national powerhouse with “a huge collection of star health care lawyers.” From clinical trials and Food and Drug Administration (FDA) approvals, to mergers and investments, to reimbursement and privacy issues, we advise on every subject within the scope of health care and life sciences.

## Thought leadership informs your future

Right from the start, we’ve influenced the narrative of health care and life sciences law. Our cases have established legal and evidentiary standards, and our lawyers have advised on key innovations in managed care delivery. Our long history in the industry helps us anticipate issues and opportunities in trending areas like digital health, artificial intelligence, precision medicine, and more.

## Regulatory strategies from the inside out

When you need to solve a regulatory problem, ask a regulator. Or a former one. More than 20 percent of us have worked at the Centers for Medicare & Medicaid Services, the FDA, and the Departments of Health and Human Services (HHS), Justice, and Labor—in addition to Congress and the White House. Our nuanced understanding of these agencies and decision makers leads to creative solutions.

## We keep private information private

- 1st and only law firm certified as a Health Information Trust Alliance Common Security Framework (HITRUST CSF) Assessor
- Lawyers include Certified Information Systems Security Professionals
- Carnegie Mellon University Software Engineering Institute—Partner for Insider Threat Vulnerability Assessments
- Firm is ISO 27001 certified

### Service areas

- Antitrust
- Behavioral Health
- Biologics
- Compliance
- Corporate Financing
- Digital Health
- Food and Drug Law
- Fraud and Abuse
- Government and Commercial Reimbursement
- Government Contracts/ Procurement
- Government Investigations and Litigation
- Health Care Transactional
- Health Insurance Exchanges
- Health Regulatory Due Diligence
- HITRUST
- Managed Care
- Medical Staff, Peer Review
- Medicare and Medicaid
- Mental Health Parity
- Mergers, Acquisitions & Divestitures
- Pharmacy
- Precision Medicine
- Privacy and Security
- Product Marketing
- Reimbursement (Government & Commercial)
- Tax and Tax-Exempt Counseling
- Telehealth and Telemedicine
- TRICARE
- Value-Based Purchasing and Accountable Care

# Rising to business, regulatory, and litigation challenges

## Parallel civil and criminal actions concluded

Resolved complex parallel criminal and civil claims by state and federal authorities against a provider that allegedly violated prior HHS Office of Inspector General and state Medicaid exclusions by continuing to manage an adult facility. Our settlement reduced the proposed exclusion period, provided releases from the state, and ensured the facility's continued viability.

## Corporate Integrity Agreement ends DOJ probe

Guided a client through a multiyear, multijurisdictional Department of Justice investigation following a False Claims Act whistleblower lawsuit. We handled document production, position papers, settlement negotiations, and the execution of a Corporate Integrity Agreement.

## Fast-track deal saves health insurance options

Stepped in, when the only major national payor in a region was about to withdraw from the Affordable Care Act's health exchange marketplace, to help a hospital system collaborate with a local provider/payor to offer an exchange product within two weeks.

## Health care information technology company meets tough data security standards

As a HITRUST Assessor, assisted a health care information technology company in becoming HITRUST CSF certified. We guided the entity through a year-long analysis of security and privacy measures and helped it strengthen its policies and procedures.

## Precedential ruling will cut antitrust litigation costs

Won the dismissal of 11 antitrust claims by a former competitor against a hospital system and related defendants. The federal district and appellate courts held that antitrust injury and standing issues must be resolved at the motion-to-dismiss phase and not after discovery.

## Nerve repair product is brought to the U.S. market

Obtained 501(k) FDA clearance and handled reimbursement issues for a Japanese manufacturer's medical device that helps repair nerve damage.



Our **Telemental Health Laws** app provides a 50-state survey of telebehavioral health laws.

Recognized by *BTI Legal Innovation and Technology Outlook 2019* as a

**“Mover & Shaker”**

Listed in the top 10

## Largest Health Care Law Firms

*Modern Healthcare*

2 affiliated consultancies



*A national business strategy and management advisor*

Listed in the top 5

## Best Law Firms for Health Care

*Vault*



National Health Advisors

*Legislative and regulatory advocates*



Tier 1 health care law

*U.S. News – Best Lawyers “Best Law Firms”*

