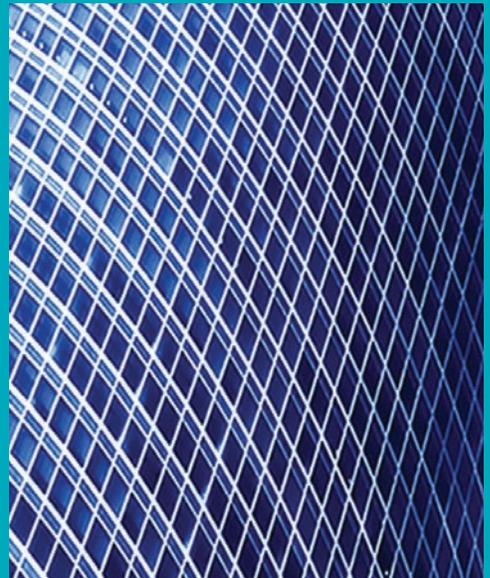


collaborative



**CORPORATE  
SERVICES**



# collaborative

Your company's future relies on smart corporate growth strategies, deftly executed. Every transaction matters, and you want to ensure that each is handled with a meticulous attention to detail, an understanding of your business needs, and an efficiency that keeps the process moving through to the finish line. Large or small, your transaction should be handled by a law firm that provides superior service every step of the way.

*This fine practice provides excellent counsel in healthcare-related transactions and disputes.*

*Chambers USA*

## SMART GROWTH, SUPERIOR SERVICE

Epstein Becker Green (EBG) provides comprehensive corporate and regulatory advice to clients in the health care and life sciences industry and beyond in corporate and real estate transactions, reorganizations, and other business matters.

While every matter is unique, we handle corporate services transactions from inception to completion with a thoroughness and efficiency built on decades of experience. We represent every type of participant involved in mergers, stock and asset acquisitions and divestitures, spin-offs, joint ventures and strategic alliances, public offerings, strategic partnerships, recapitalizations, reorganizations, and restructurings.

## HEALTH CARE & LIFE SCIENCES

We are the health care industry's "go-to shop for transactional, regulatory, and litigation work," according to Chambers and Partners, the most respected publisher of law firm rankings. With more than 40 years of experience in the heavily regulated health care industry, we advise clients on all types of corporate matters, including hospital mergers, real estate transactions, construction projects, and IP and technology sales.

## REAL ESTATE

From property sales and acquisitions to financing and development to litigation, we provide comprehensive real estate services bolstered by deep industry knowledge. We have structured complex real estate transactions for developers, lenders, owners and landlords, tenants and subtenants, contractors and subcontractors, foreign and institutional investors, governments, health care organizations, REITs, and real estate management companies.

## BANKRUPTCY

Our bankruptcy lawyers work with clients on all types of distressed business and asset transactions, reorganizations, restructurings, and other matters. We represent debtors, secured and unsecured creditors, lenders, trustees, and creditor and equity committees in all aspects of bankruptcy cases and out-of-court restructurings.

## MERGERS, ACQUISITIONS & DIVESTITURES

Our M&A lawyers assist clients through every stage of a transaction involving buying, selling, and combining publicly or privately owned businesses—from evaluating objectives at the outset of a potential merger, acquisition, or divestiture, through due diligence, negotiations, closing, and post-closing—always proactively looking for new opportunities, advantages, and potential pitfalls that must be properly managed.

## CROSS-BORDER TRANSACTIONS

Our cross-border transaction lawyers regularly advise U.S. companies that are expanding their presence internationally, those targeted for inbound foreign investment, and foreign investors and companies looking to do business in the United States. We are a founding member of the International Lawyers Network, with more than 5,000 lawyers worldwide, giving us access to local legal experts in more than 65 countries. No matter where our clients' business takes them, we have the resources to help them succeed.

## TAX

Our tax attorneys counsel clients on the complex federal, state, and local tax implications of a wide range of business transactions and issues. We stay up to date on all changes to federal, state, and local tax codes and provide effective income tax planning to all types of entities. When tax controversies arise, we guide our clients through audits and appeals and provide representation before the Internal Revenue Service, state taxing authorities, federal and state courts, as well as the U.S. Tax Court.

# experience you can trust

Our advice is grounded in a thorough understanding of the challenges that you face every day, and our corporate experience will help you achieve your most important growth strategies.

- Assisted Becton, Dickinson and Company in conducting health regulatory due diligence and negotiating a purchase agreement to be used in connection with the client's \$12.2 billion acquisition of CareFusion Corporation
- Advised Barnabas Health on the health regulatory, organizational design, and corporate transactional aspects of a merger with Robert Wood Johnson; the transaction created New Jersey's largest health care system—and one of the largest in the nation
- Represented Apax Partners LLP in the \$5+ billion acquisition of Kinetic Concepts Inc.
- Assisted Dainippon Sumitomo Pharma Co., Ltd., in conducting health regulatory due diligence and negotiating a purchase agreement for the \$2.6 billion acquisition of Sepracor
- Participated as health care regulatory counsel in the \$900 million acquisition of Capella Healthcare Inc. by Medical Properties Trust, Inc.
- Closed the sale of client Moses Taylor Health Care System to Community Health Systems, Inc., which agreed to pay the sale price of \$152 million and invest at least \$60 million in Moses Taylor's operations
- Closed the sale of Reprogenetics' equity, the largest genetics laboratory specializing in preimplantation genetic screening and preimplantation genetic diagnosis used during the in-vitro fertilization process, to CooperSurgical, Inc., a global medical device company, for approximately \$46.5 million.
- Represented Apria Healthcare, Inc., in a \$26 million transaction to acquire the assets of Praxair Inc.
- Negotiated the \$22 million sale of a real estate portfolio consisting of four apartment buildings previously owned by a hospital
- Closed the \$15 million acquisition of four nursing homes for Capital SeniorCare Ventures
- Represented eHealth Partners, LLC, in the acquisition of technology and IP assets from a health care information technology services company
- Closed the \$10 million sale of Dominion Dental USA, Inc., and its subsidiaries to a leading health insurer
- Assisted Radius Ventures, Inc., in finalizing a \$3 million investment of preferred stock and warrants in Management Health Solutions, Inc.
- Acted as transaction counsel in the successful closing of the affiliation of Howard Regional Health System with EBG client Community Health Network, Inc.

Recommended in M&A: Middle Market  
(Sub-\$500M)

*The Legal 500 United States*

"Their performance has been outstanding. They have a wide range of expertise and availability has never been an issue."

**Client Feedback**  
**Chambers USA**

**what they're saying**

"Epstein Becker lawyers have a keen understanding of the market and common business practices, which take a broad customer base and years of experience to develop."

**Client Feedback**  
**U.S. News - Best Lawyers "Best Law Firms"**

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