



# Discover your growth potential

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EPSTEIN  
BECKER  
GREEN

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*"The opportunities for working with others and cross-selling was the reason I came to Epstein Becker Green, and, so far, these opportunities have been very 'real' and have resulted in new business from existing clients and also in new clients—all of which I would not have had at my prior large regional firm."*



Gary W. Herschman  
Joined in February 2015

*"Epstein Becker Green's excellent reputation as a national health care-focused law firm is what drew me to the Firm. Joining Epstein Becker Green has been a great opportunity for me to offer more depth and breadth of health care regulatory experience to my clients."*



Anjana D. Patel  
Joined in February 2015

*"It was wonderful to have moved from another firm with a team of 20 to a team of several hundred people at Epstein Becker Green to help support my clients and their needs. I really enjoy supporting health care providers in the important work that they do. And to be able to provide additional resources to my clients through my new colleagues at Epstein Becker Green is very exciting."*



Jennifer M. Nelson Carney  
Joined in September 2021

## DISCOVER YOUR GROWTH POTENTIAL

Moving your practice can be a daunting prospect: more than one-third of lateral hires leave their new firms within five years of joining. You want the strongest platform and the best opportunities to grow your practice, but finding the right firm can be a huge challenge, and the professional risks are real.

The "right" firm means one that is respected in the legal industry and has business development support, access to firm leadership, and a culture that values cross-selling, teamwork, and creativity. Most of all, it means a firm that takes its lateral hiring seriously and really commits to making the new relationship work.

Welcome to Epstein Becker Green. We bring together some of the country's most renowned industry thought leaders in health care, financial services, retail, and hospitality, with a cutting-edge vision for meeting our clients' needs while exceeding their expectations. And we do this with an uncompromising commitment to client service and legal excellence.

Founded in 1973 as an industry-focused firm, Epstein Becker Green has decades of experience serving clients in health care and life sciences, financial services, retail, hospitality, artificial intelligence, and technology, representing entities from startups to Fortune 100 companies. We have more than 350 lawyers in offices across the United States, and our core services include health care; life sciences; employment, labor, and workforce management; litigation and business disputes; privacy, cybersecurity, and data asset management; and corporate and transactional.

Our industry-focused business model has allowed us to develop deep experience and a stellar reputation in the industries that we serve. This model also lets our lawyers develop robust networks and a better understanding of their clients' business. Whether you are looking to concentrate on health care and life sciences, financial services, retail, hospitality, artificial intelligence, or technology, we have the resources to help you expand your industry knowledge.

Complementing our industry focus, we have built a comprehensive array of services for our clients. We also established a consultancy, [EBG Advisors](#), focused specifically on global and cross-sector policy solutions to better serve our clients. In addition, we formed a [strategic alliance with Deloitte Legal](#) to comprehensively address global workforce management issues. By offering access to a multidisciplinary team of business and legal professionals, the alliance gives multinational entities access to holistic solutions based on local laws, regulations, and customs.

## THE HEALTH CARE INDUSTRY'S "GO-TO SHOP"

*Chambers USA: America's Leading Lawyers for Business* calls us the health care industry's "go-to shop for transactional, regulatory, and litigation work." As one of the largest health care law firms in the United States and with 50 years of experience in the industry, our health care thought leaders counsel clients in every sector of the health care delivery system and throughout the life sciences industry. Our lawyers and professionals regularly advise employers, health care providers, health plans, and insurers on the opportunities and risks associated with the highly regulated and rapidly changing health care environment.

## LEADERS IN LABOR AND EMPLOYMENT LAW

Ranked as a top-tier labor and employment firm by *U.S. News - Best Lawyers* "Best Law Firms"\* and for Labor & Employment Nationwide by *Chambers USA* 2024, we are recognized as one of the best in the business. Our team, which includes attorneys with extensive, prior, "real world" experience in government, judicial, administrative, and corporate capacities, is dedicated to representing management in all employment, labor, and workforce management issues, from routine training to the most sophisticated high-stakes litigation.

## WHY EPSTEIN BECKER GREEN?

### THE CULTURE

- » We emphasize an entrepreneurial approach to client service and business development and have the infrastructure that you need to succeed.
- » We have an inclusive firm leadership model to give our partners more input on firm decisions and opportunities for developing leadership skills.
- » We adopted the [Mansfield Rule](#) and [achieved Mansfield Certification Plus status](#) for our efforts to advance law firm diversity. We are currently participating in the Mansfield Rule 2024-2025.
- » We signed the [ABA Well-Being Pledge](#) to improve the mental health and well-being of our lawyers.
- » Our rates are modest compared to "BigLaw" firms, which means less price pressure for you and your clients.
- » Our compensation system encourages teamwork and cross-selling.

### SUPPORT

- » Our reputation in health care and labor and employment law will put a national name brand behind your own business development efforts.
- » We are expanding vital practices to meet clients' evolving legal needs in the privacy and security, medical device, ERISA litigation, and workforce management areas, among others.
- » We will work hard to fully integrate you into the firm, starting on day one. Our program includes training sessions, introductions to partners across practices, and robust business development and cross-selling support.

### THE PEOPLE

- » You will work with lawyers who are recognized thought leaders in the industry—and we will help you be recognized for your successes as well.
- » Your colleagues will have hands-on, real-world legal backgrounds.



*"The Firm has a clear understanding and appreciation of its strengths and how to best leverage them to succeed in the competitive legal market. Epstein Becker Green embodies the fact that you can still practice law at an incredibly high level in an environment that is collegial, warm, and supportive."*

Joshua A. Stein  
Joined in November 2014

*"Given Epstein Becker Green's sharp focus in two founding and core practices, I was thrilled to find a firm that was such a perfect fit for me. My knowledge helping emerging and established life sciences companies confront employment law issues, coupled with Epstein Becker Green's deep experience throughout the health care and life sciences industries, provides me with a terrific platform to further grow my practice at a firm that knows these evolving areas inside and out."*



Katherine G. Rigby  
Joined in August 2021

## HOW WE ARE RECOGNIZED

Received an "Employment Practice Group of the Year" recognition for our Employment, Labor & Workforce Management practice.  
**Law360's 2024 "Practice Groups of the Year"**

Ranked in Healthcare Nationwide (The Elite) and in Labor & Employment Nationwide.  
**Chambers USA 2024**

Ranked nationally in Tier 1 for Employment Law (Management), Health Care Law, Labor Law (Management), and Litigation (Labor & Employment). Also ranked nationally in Criminal Defense: White Collar.  
**U.S. News - Best Lawyers "Best Law Firms"\* 2025**

Earned a top score on the 2024 Disability Equality Index for demonstrated participation and performance in disability inclusion efforts.  
**Disability Equality Index's "2024 Best Places to Work"**

Received a score of 95 out of 100 in the nation's foremost benchmarking survey and report measuring corporate policies and practices related to LGBTQ+ workplace equality.  
**Human Rights Campaign's 2025 Corporate Equality Index**

Recognized by corporate counsel  
"as among the elite in client service."

**BTI Client Service A-Team:  
Survey of Law Firm Client Service Performance 2024**

\*No aspect of this advertisement has been approved by the Supreme Court of New Jersey. See [Award Methodology](#).

