36th Annual Workforce Management Briefing

EPSTEIN BECKER GREEN Managing Workforce Compliance in an Unpredictable World



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36th Annual Workforce Management Briefing

Managing Workforce Compliance in an Unpredictable World

Embracing the Gig Economy: You're Already a Player in It (Yes, You!)

36th Annual Workforce Management Briefing Managing Workforce Compliance in an Unpredictable World YOU **ARE HERE** Embracing the Gig Econom Player in Yes, You!)

PANELISTS



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Agenda



Defining the "Gig Economy"



General Business Overview: Via & BT Americas



Operating in the Gig Economy: Business Structure, Portfolio Mix & Strategic HR



Common Challenges & Best Practices



Lightning Round



Final Remarks/Questions



36th Annual Workforce Management Briefing Managing Workforce Compliance in an Unpredictable World **Defining the "Gig Economy" EPSTEIN BECKER GREEN**

The Crossword (New York Times, Aug. 4, 2017)

ACROSS:

17 "Labor market short on long term work"





Defining the "Gig Economy"



A labor market characterized by the **prevalence of short-term contracts or freelance work** as opposed to permanent jobs



Gig workers can be in **contingent or alternative employment** arrangements, or both

- Contingent workers are those who don't have an implicit or explicit contract for long-term employment
- Alternative employment arrangements include independent contractors (also called "freelancers" or "independent consultants"), on-call workers, and workers provided by temporary help agencies or contract firms.





Statistics



In 2005, contingent workers accounted for roughly 2 to 4 percent of all workers. Approximately 7 percent of workers were independent contractors, the most common alternative employment arrangement, in that year.



Currently, there are about **4 million** quintessential gig workers.



More than 16 percent of U.S. workers participate in flexible contract work as their primary job, a 56 percent increase over the past 10 years.



Statistics



The number of ondemand workers in the U.S. is expected to nearly **double** in the next four years.



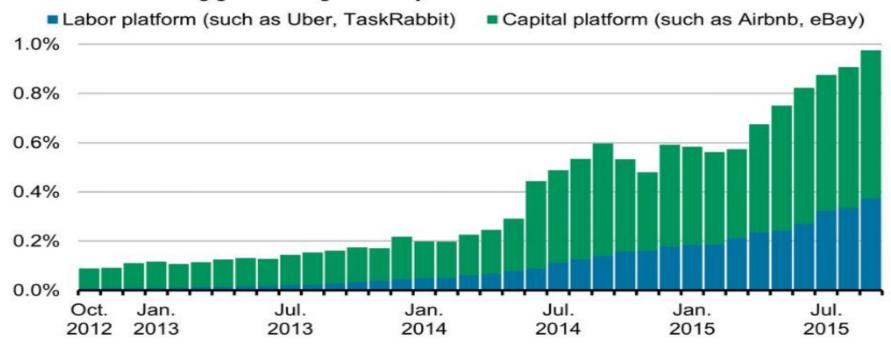
Common occupations for gig employment: arts and design, computer and information technology, construction, media and communications, transportation, and material moving



Trends: Gig Growth

Gig Growth

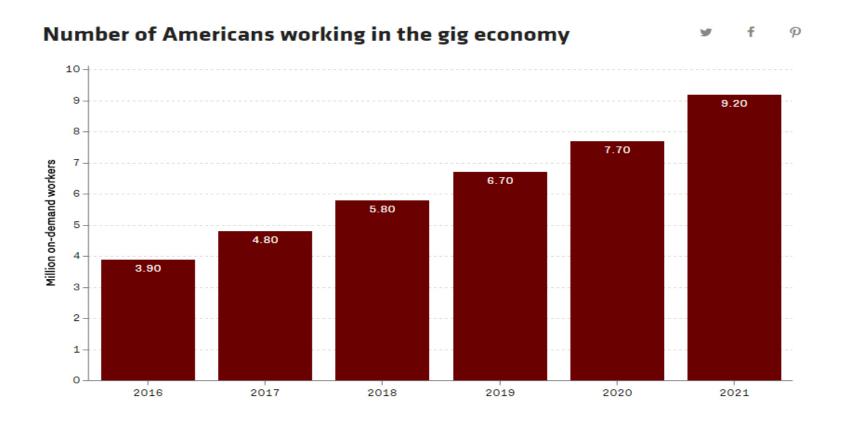
Share of U.S. adults earning income in a given month via online platforms, often referred to as the gig or sharing economy.



Source: JPMorgan Chase Institute | WSJ.com



Trends: Number of Americans Working in the Gig Economy



Source: Intuit and Emergent Research





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Managing Workforce Compliance in an Unpredictable World

Operating in the Gig Economy: Business Structure, Portfolio Mix & Strategic HR

Operating in the Gig Economy: Achieving the Right Mix



- Temp Staffing Agencies
- Full-Time Employees
- Independent Contractors

36th Annual Workforce Management Briefing Managing Workforce Compliance in an Unpredictable World **Common Challenges & Best Practices EPSTEIN BECKER GREEN**

Common Challenges & Best Practices

- > Co-Employment
- **►** Unionization
- **➤** Competing for Talent
- > International Workers



Common Challenges & Best Practices

MANAGEMENT & CAREERS

In a Job Market This Good, Who Needs to Work in the Gig Economy?

Startups like Uber and Lyft that launched in the Great Recession strain to keep workers who don't have to take part-time work anymore

By Kelsey Gee | Photographs by Jason Henry for The Wall Street Journal Aug, 8, 2017 5:30 a.m. ET

Uber Technologies Inc., Instacart and other gig-economy companies are straining to attract and keep the short-term laborers who give rides, shop for groceries and deliver meals at the tap of an app.

Amid low unemployment and fierce competition, startups have begun offering richer perks, benefits and signing bonuses to lure on-demand workers to sign up for, and stay with, their platforms. Companies have beefed up recruiting, even touting the opportunity to join the staff full time—a sign that maintaining a steady labor pool is growing expensive and difficult.

"Founders know that showing these workers they can earn a stable living with some predictability in pay and hours is one major way to compete," said Roy Bahat, head of venture fund Bloomberg Beta, a unit of Bloomberg L.P. that invests in startups like joblisting platform Textio Inc.

The so-called gig economy, which is composed of part-time and freelance jobs, came on the heels of the Great Recession when high unemployment and stagnant wages made



"Amid low unemployment and fierce competition, startups have begun offering richer perks, benefits and signing bonuses to lure on-demand workers..."





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