




HEADWINDS & TAILWINDS FOR ACUTE AND POST ACUTE PROVIDERS IN 2023

Hospitals	Tailwinds 	Headwinds 
	<ul style="list-style-type: none"> • More opportunities for joint-venture outsourcing • Upcoming reimbursement increases for biosimilars [IRA] • Reversal of the 340B hospital cuts in the American Hospital Association vs. Berra Supreme Court decision may present growth opportunities in construction, renovations, and acquisitions, and help hospitals make up for COVID-related losses • Extension of the Medicare low-volume hospital adjustment and the Medicare-dependent hospital program through September 30, 2024, and the Hospital-at-Home waiver for 2 years [CAA23] 	<ul style="list-style-type: none"> • Innovation during COVID-19 cannibalized bricks and mortar hospital-based acute care • Greater pressure from payors will further increase “outsourcing” of certain services • Higher staffing costs with stagnant patient volume • Potential expiration of the 4-year bump up for low wage index hospitals • Increased reimbursement pressure from out-of-network payment determinations and administrative burdens due to surprise billing laws • Upcoming regulations are expected to require industry-wide adoption of a standards-based API by providers, facilities, and payors to enable the transmission of good faith estimate data between providers, facilities, and payors pursuant to the No Surprises Act • Ongoing challenges and liability risks of providing reproductive healthcare services due to the rapidly evolving landscape of abortion laws resulting from the Dobbs Supreme Court decision
Home Health & Hospice	Tailwinds 	Headwinds 
	<ul style="list-style-type: none"> • Growing opportunities for partnerships between home health providers and Medicare Advantage plans • Continued growing demand for remote patient monitoring 	<ul style="list-style-type: none"> • Remaining industry impacts from the pandemic • Increasing staffing costs for home health nurses due to specialization and wage increases • Increasing investigation and enforcement activity in the home care space • Decreasing Medicare rates for home health • Challenges related to sustaining remote patient monitoring business models that relied on temporary COVID-related waivers—particularly with regards to staffing and supervision requirements • Increasing financial pressure due to distressed assets and credit crunches

CAA23 = The Consolidated Appropriations Act, 2023
IRA = The Inflation Reduction Act



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