

## The Firm

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Epstein Becker Green (the “Firm”) is uncompromising in its pursuit of legal excellence and client service in its areas of practice: Health Care and Life Sciences, Labor and Employment, Litigation, Corporate Services, and Employee Benefits. The Firm was founded to serve the health care industry and has been at the forefront of health care legal developments since 1973. Epstein Becker Green is also known for its service to clients in the financial services and hospital-ity industries, among others, representing entities from startups to Fortune 100 companies. Our commitment to these practices and industries reflects the founders’ belief in focused proficiency paired with seasoned experience.

## Client Relationships

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At Epstein Becker Green, we build lasting relationships with our clients by delivering results based on our cutting-edge knowledge, top-notch legal skills, and clear understanding of each client’s business, operations, and goals. We know that solving problems isn’t enough. We want to help clients avoid them in the first place. Our national practices regularly share and access each other’s know-how and resources to provide clients with solutions tailored to their legal and business issues.

## Competitive Advantage

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Our attorneys’ backgrounds and training give us a competitive advantage over other law firms. Epstein Becker Green attorneys honed their skills as general counsel of major corporations; in key government positions with the U.S. Departments of Justice, Labor, and Health and Human Services as well as the National Labor Relations Board and the Equal Employment Opportunity Commission; in various U.S. attorneys’ offices; and as staff counsel to congressional committees. Our attorneys bring to the table valuable insight and perspective gained from those significant real-world experiences. Additionally, Epstein Becker Green attorneys stay at the forefront of developments in their practice areas by participating in business associations and law school faculties; speaking before business, civic, and educational groups; and publishing regularly in business and legal journals and on Firm blogs.

## Global Reach

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Epstein Becker Green is a founding member of the International Lawyers Network (“ILN”), an association of approximately 90 law firms with more than 5,000 lawyers worldwide. The ILN provides our attorneys with direct access to high-quality legal services in more than 65 countries, enabling the Firm to effectively serve clients wherever their businesses take them.

## Pro Bono and Community Service

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Epstein Becker Green donates substantial attorney time each year to pro bono legal services. We also believe in giving back to the community in meaningful ways: the Firm participates in charitable, civic, and community activities. Many of our attorneys serve on the governing boards of charitable, educational, and other not-for-profit organizations.

## Health Care and Life Sciences

Epstein Becker Green was founded as a law firm dedicated to the health care industry. For nearly 40 years, this practice has been at the forefront of health care law, taking the lead in understanding, interpreting, and shaping the issues and regulations that affect health care and life sciences institutions. There are currently more than 100 attorneys in Epstein Becker Green's Health Care and Life Sciences practice. These attorneys serve a wide spectrum of health care organizations in capacities ranging from general counsel to special counsel on particularly complex issues. Epstein Becker Green's clients include academic medical centers, ambulatory care facilities, biotechnology and life sciences companies, health care e-commerce companies, health plans and other health care insurers, hospitals and health systems, insurance companies, investment banks and venture capital firms, pharmaceutical and medical device manufacturers, physician group practices/management companies, post-acute and long-term care providers and retirement facilities, suppliers and distributors, trade associations, and professional societies.

## Labor and Employment

Epstein Becker Green's Labor and Employment practice is one of the largest in the United States limited to the representation of management. This practice represents companies across various industries, with particular depth in financial services, hospitality, energy, and the full spectrum of health care and life sciences organizations. In addition to handling traditional labor-management relations matters and vigorously defending employment law claims, Epstein Becker Green's labor and employment law attorneys have in-depth experience with every major legal issue confronting employers in the modern workplace. Our attorneys work closely with company executives, in-house counsel, and human resources departments on preventive measures that help protect against workplace problems before they occur. Additionally, the practice's Immigration Law Group provides a full range of immigration services, with an emphasis on the areas of transferred executives, specialized knowledge professionals, investors, and family-based immigration.

## Litigation

Legally challenging, cutting-edge, and "bet the company" cases and investigations are those normally tackled by Epstein Becker Green's Litigation practice. Our litigators know the intricacies of modern investigations and litigations and are exceptionally qualified to assist clients, either by defending them if they are sued or by helping them use litigation affirmatively to accomplish their business objectives. This practice has litigated complex cases on behalf of domestic and global midsize and Fortune 500 clients in varied industries, including banking and financial services, construction, environment, government, health care and biotechnology, insurance, manufacturing, oil and gas, and real estate. In addition to conducting trials and appeals in both federal and state courts, Epstein Becker Green litigators participate in arbitrations, mediations, and other alternative dispute resolution methods and appear before federal and state enforcement and regulatory agencies and specialized federal bodies.

## Corporate Services

Epstein Becker Green's Corporate Services practice understands that businesses today operate in a dynamic, competitive, and complex world. Our ability to see and appreciate the "big picture" has never been more valuable or critical to our clients. The Corporate Services practice offers clients a full-service platform to meet their corporate goals. Our attorneys provide advice and counsel in such areas as real estate, mergers and acquisitions, bankruptcy and restructuring, and corporate finance and securities. This practice represents companies across many industries, including, but not limited to, health care and life sciences, financial services, retail, hospitality, technology, energy, media and entertainment, government, commercial real estate, and construction. Regardless of the industry, our attorneys work as members of a client's business team, offering strategic and pragmatic guidance regarding a broad spectrum of transactional matters.

## Employee Benefits

For both foreign and domestic clients, including taxable and tax-exempt entities, Epstein Becker Green's Employee Benefits practice provides a complete range of services relating to the design, structure, implementation, administration, and termination of all types of retirement, executive compensation, and welfare benefit plans. Attorneys in this practice partner with clients' human resources departments, in-house counsel, and other benefits professionals (such as plan actuaries, record keepers, and third-party administrators) to provide high-quality services that achieve sound, cost-efficient results. Additionally, our attorneys have the technical knowledge, the responsiveness, and the resources to support and advise employers of all sizes in every aspect of employee benefits law.

## Diversity and the Women's Initiative

Epstein Becker Green is committed to maintaining a diverse workforce and fostering a work culture that promotes diversity in its recruitment, professional development, and ongoing communications. Forty percent of the Firm's attorneys and 26 percent of the Firm's members are women, while minorities make up 34 percent of the entire Firm (including both attorneys and staff). We recognize that diversity engenders more creative, nuanced, and sophisticated responses to both our employees' and our clients' concerns and expectations.

Additionally, through a variety of sponsorships and programs, Epstein Becker Green strives to advance the careers of women. The Epstein Becker Green Women's Initiative, which the Firm launched in 2002, has been helping women develop their careers by hosting events that educate, entertain, and facilitate networking with other women professionals. The Firm also is a founding sponsor of the Women Business Leaders of the U.S. Health Care Industry Foundation, an organization whose goal is to help senior executive women in the health care industry improve their businesses and continue to grow professionally.

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