



James S. Tam

Associate

Washington, DC
1227 25th Street, NW
Suite 700
Washington, DC 20037
Tel: 202-861-1883
Fax: 202-861-3087

jtam@ebglaw.com

JAMES S. TAM is an Associate in the Health Care and Life Sciences practice, in the Washington, DC, office of Epstein Becker Green.

Mr. Tam:

- Advises clients on public and private policies on issues arising under Medicare and Medicaid, including coding, coverage, and payment
- Advises pharmaceutical manufacturers regarding federal pricing issues under 340B, the Federal Supply Schedule, Medicare, and Medicaid
- Provides health regulatory advice on a range of compliance and reimbursement matters
- Informs health care entities of industry trends and policy developments
- Assists health care providers and health care-related companies in connection with government inquiries, audits, and investigations
- Guides technology clients through state statutory and regulatory health care landscapes

In 2018, Mr. Tam served as a contributing author of Epstein Becker Green's [Telemental Health Laws app](#), the firm's latest and most comprehensive survey of state telehealth laws, regulations, and policies for mental and behavioral health practitioners and stakeholders across all 50 states and the District of Columbia. The 2018 data is an update to the firm's original *50-State Survey of Telemental/Telebehavioral Health* (2016) and its *2017 Appendix*, for which Mr. Tam also served as a contributing author.

Mr. Tam began his professional career at health care advisory firms as a management consultant to pharmaceutical, biotech, diagnostic, and device manufacturers. He supported clients in a wide range of health care policy-related engagements, including public/private payor reimbursement policy advocacy, health economic analyses, drug-pricing strategy development, and product valuation assessments in M&A and licensing opportunities.

While attending law school, Mr. Tam served as a Legal Intern at the Massachusetts Executive Office of Health and Human Services, Office of General Counsel; then as a Judicial Intern for the Honorable George A. O'Toole, Jr., of the U.S. District Court for the District of Massachusetts; and, later, as a Legal Intern at a nonprofit health maintenance organization that offers health insurance to Massachusetts and New Hampshire residents. Mr. Tam also served as a Senior Staff Member of the *Northeastern University Law Journal* and as a teaching assistant for several Northeastern University School of Law courses, including drug law and policy, global health, and quantitative and analytical methods for lawyers.

Education

- Northeastern University School of Law (J.D., 2015)
 - Senior Staff Member, *Northeastern University Law Journal*
- University of California, San Diego (B.A., 2007)
- University of California, San Diego (B.S., 2007)

Bar Admissions

- California
- District of Columbia

Practice Areas

- Fraud and Abuse Counseling and Defense
- Government and Commercial Reimbursement
- Government Investigations and Litigation
- Managed Care
- Telehealth & Telemedicine

Industries

- Health Care and Life Sciences Industry
- Pharmaceuticals
- Technology, Media & Telecommunications

Memberships

- American Bar Association
- American Health Lawyers Association

News & Publications

February 13, 2019

Remote Prescribing Trends in Telehealth

TechHealth Perspectives Blog

December 11, 2018

Epstein Becker Green Attorneys and Telemental Health Laws App Featured in "Reimbursement Barriers Still Plague Telemental Health Expansion"

mHealthIntelligence

December 5, 2018

CMS Releases Medicare Advantage and Part D Drug Pricing Proposed Rule for Contract Year 2020

Health Care and Life Sciences Client Alert

November 29, 2018

HRSA Establishes January 1, 2019 Effective Date for 340B Ceiling Price and Civil Monetary Penalty Rule

Health Law Advisor Blog

April 10, 2018

CMS Finalizes Policy and Technical Changes to the Medicare Advantage and Part D Programs for CY 2019

Health Law Advisor Blog

February 16, 2018

White House 2019 Budget and White Paper Shape Ambitious Policy to Reduce Drug Prices

Health Law Advisor Blog

January 10, 2018

Charles Dunham, James Tam Cited and Quoted in "Making Telehealth a Valuable Part of Preventive Care Programs"

mHealthIntelligence

January 9, 2018

Preventive Health Services Act Bill Makes Telehealth Legislation More Appealing

TechHealth Perspectives Blog

January 3, 2018

Comment Deadline Approaches for CMS's Proposed Changes to Medicare Advantage and Part D Programs for

CY 2019 - Part 1: Negotiated Prices for Drugs

Health Care and Life Sciences Client Alert

January 3, 2018

Comment Deadline Approaches for CMS's Proposed Changes to Medicare Advantage and Part D Programs for CY 2019 - Part 2: Beneficiary Cost, Access, and Protection

Health Care and Life Sciences Client Alert

November 7, 2017

CMS Final Rule Will Reduce Medicare Part B Drug Payments by Nearly 30% for 340B Hospitals

Health Law Advisor Blog

October 23, 2017

Epstein Becker Green's 2017 Analysis of Telemental/Telebehavioral Health Regulations Featured in "Telehealth Laws Expanded, Updated in Nearly Every State"

SearchHealthIT

October 19, 2017

Epstein Becker Green's 2017 Analysis of Telemental/Telebehavioral Health Regulations Featured in "Nearly All States Have Updated Their Telehealth Laws Since Last Year: 3 Things to Know"

Becker's Hospital Review

October 19, 2017

Epstein Becker Green's 2017 Analysis of Telemental/Telebehavioral Health Regulations Featured in "States Pushing Ahead with Telehealth-Enabling Laws, Regulations, Study Finds"

Healthcare Dive

October 18, 2017

Epstein Becker Green's 2017 Analysis of Telemental/Telebehavioral Health Regulations Featured in "Report: Nearly Every State Has Updated Its Telehealth Legislation Since Last Year"

MobiHealthNews

June 26, 2017

Momentum Continues in Telehealth Legislative Activity with Passage of Texas Law

TechHealth Perspectives Blog

January 29, 2016

CMS Issues Final Rule on Covered Outpatient Drugs

Health Care and Life Sciences Client Alert

July 1, 2015

Fatal Re-Entry: Legal and Programmatic Opportunities to Curb Opioid Overdose Among Individuals Newly Released from Incarceration

Northeastern University Law Journal, Vol. 7, No. 1, pp. 155-215