Find Out What You Need to Know About the Latest Legal and Regulatory Trends and Issues Affecting Your Healthcare Facilities

Exclusive AUDIO CONFERENCE for Hospital, Health System and Senior Living Executives and Facilities Managers, as well as Developers, Investors, Lenders, Brokers, Attorneys and Others

THURSDAY, MAY 12, 2005

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A rapidly changing legal and regulatory environment is having a significant impact on virtually every aspect of healthcare facilities and real estate, including planning, development, financing, investment, design, construction, leasing, marketing and management. If you are responsible for these functions, you can’t afford not to understand the implications for your organization.

This 90-minute audio conference will quickly bring you up to speed on these complex issues:

Transactional Issues
• Due Diligence Issues in Healthcare Real Estate Acquisitions
• Joint Ventures and Alternative Structures
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• Integration of Retail and Mixed Uses on Health Care Campuses

Regulatory Issues
• Fraud and Abuse (Anti-Kickback) Laws
• Self-Referral (Stark) Laws
• Laws Affecting Not-for-Profit (Tax-Exempt) Organizations
• Medicare and Medicaid Reimbursement

Case Study

THURSDAY, MAY 12, 2005
9-10:30 a.m. Pacific
10-11:30 a.m. Mountain
11 a.m.-12:30 p.m. Central
Noon -1:30 p.m. Eastern
“Legal and Regulatory Issues Affecting Healthcare Real Estate Transactions”
EXCLUSIVE NATIONAL AUDIO CONFERENCE, THURSDAY, MAY 12, 2005

Your Panel of Healthcare Real Estate Law Experts Will Include:

Douglas A. Hastings
Doug Hastings is a shareholder in the national health care and life sciences practice of Epstein Becker & Green, P.C. He provides clients with strategic and transactional guidance in responding to the legal challenges and opportunities of the rapidly changing American health care system. Mr. Hastings received his undergraduate degree from Duke University and his law degree from the University of Virginia. He is a past President and Board Member of the American Health Lawyers Association.

John G. Arena
John Arena is General Counsel - Corporate Law at Beverly Enterprises, Inc. He handled Beverly’s 2003 nursing home and other divestitures, refinancing, all major contracts, and SEC reporting under Sarbanes-Oxley. Before joining Beverly, Mr. Arena was in private practice, specializing in real estate development and financing, M&A, and corporate law. He earned a bachelor’s degree in business administration from the University of Rhode Island, a law degree from Tulane University, and a master’s degree in tax law from Southern Methodist University.

M. Maxine Hicks
Maxine Hicks is a member of the firm and is the managing partner of the Atlanta office of Epstein Becker & Green, P.C. Ms. Hicks manages the real estate section of the firm and has extensive experience in acquisition, development, leasing and financing for a variety of real estate holdings. Ms. Hicks is a noted author on issues such as managing real estate assets of health care organizations and master-planned communities, and has been invited to speak before several highly esteemed professional organizations.

Paul M. Rosenberg
Paul Rosenberg is Senior Vice President and General Counsel of Shands HealthCare in Gainesville, Fla., and previously served at four other academic medical centers. He is a graduate of Brown University and the University of Cincinnati College of Law. He is a member of the American Health Lawyers Association and has served as Director of Integrated Mental Health, Inc. in Rochester, New York and the Lincoln Community Health Center in Durham, North Carolina. He is a member of the Florida Disproportionate Share Task Force.

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